



## PRESS RELEASE

### **Apertio Acquires Netzwert AG**

*Extends Portfolio with Policy Enabled Products*

**Bristol, UK, 08 October 2007:** Apertio, the leading independent provider of subscriber-centric networks, today announces it has acquired Netzwert AG, a privately held telecommunications software vendor based in Berlin, Germany.

Netzwert is one of Europe's most innovative suppliers of telecommunications infrastructure, delivering software products, integration and consulting services. Its flagship policy enabled portfolio, including AAA (Authentication, Authorisation and Accounting) and BSF (Bootstrapping Server Function) products, provides the critical real-time management and access control functions to enable communication service providers to deliver a new generation of advanced services to consumers. Netzwert leads the market with its flexible rules-based products, supporting over 80 million subscribers, with customers including some of the world's largest service providers.

"Today's announcement marks the next stage of a strong partnership between the two companies whose joint proposition has already been well received by customers," said Ralf Holighaus, Chief Executive Officer at Netzwert. "The acquisition will see Apertio expand its portfolio while extending the reach of the Netzwert products through Apertio's established global sales, deployment and support channels."

The Netzwert products will be further integrated with the Apertio One architecture and re-branded Apertio One-AAA and One-BSF - complementing Apertio's market leading portfolio that includes the Apertio One-HLR (Home Location Register), One-HSS (Home Subscriber Server) and One-NDS (Network Directory Server).

"With subscriber management now central to the success of service providers, we have seen tremendous growth in demand for solutions that complement Apertio's subscriber-centric portfolio," said Paul Magelli, Chief Executive Officer at Apertio. "By combining Netzwert's products with Apertio's One-NDS, subscriber identity can be used to enhance any service, policy or session. The result is a powerful subscriber management capability at the heart of today's converging networks for mobile, broadband, and cable service providers."

Commenting on the deal, Joachim Horn, Chief Technology Officer at T-Mobile International AG, said: "Data consolidation and effective policy management are two sides of the same incredibly valuable coin. By unifying subscriber data and policy, operators can begin to innovate around new and existing service offerings. Such an integrated AAA solution has significant market appeal and adds to an already compelling proposition from Apertio."



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### **About Apertio**

Apertio is the leading independent provider of subscriber-centric networks for mobile, fixed and converged telecommunications operators.

Its software application suite, Apertio One, delivers a single, open, subscriber-centric architecture for current and new generation networks. The suite includes Apertio One-NDS (Network Directory Server), Apertio One-HLR (Home Location Register), Apertio One-HSS (Home Subscriber Server), One-AAA (Authentication, Authorisation and Accounting) and One-BSF (Boot Strapping Function).

The Apertio One architecture eliminates complexity and cost. It dramatically simplifies the network and places the subscriber at its heart to deliver increased revenue through rapid service deployment, and lays the foundation for convergence and service innovation.

Apertio's customers number among the world's largest and fastest growing telecommunications operators including Orange, T-Mobile, 02, Vodafone, Bharti and AIS. The company is privately held, and headquartered in Bristol, UK, with offices in Berlin, Chicago, Kuala Lumpur, Bangkok, and Beijing. For more information visit: [www.apertio.com](http://www.apertio.com).

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